

MDRT Day

in Thessaloniki, Greece

26th-27th
September 2025

Porto Palace hotel,
Thessaloniki

The power of
Excellence



Nektarios Zisis is a leadership expert, business consultant, and keynote speaker with over 19 years of experience in the pharmacy and corporate training sectors. Born in Athens in 1977, he is married to Vaso and is the proud father of two children, Giannis and Elina. His career began in 2004 as a Sales Consultant, quickly rising to Team Leader within six months, showcasing his natural leadership ability. He went on to hold key sales management roles before joining Advance Pharmacies Network S.A., where he served as Business Consultant and later Head of Pharmacies Trainer. There, he developed and implemented the Advance Growth training program, focused on customer service, leadership, personal growth, communication skills, and team building.

In 2018, Nektarios extended his impact into academia, becoming a key partner at IST College, where he has taught Communication Skills, Leadership, and Personal Growth. In 2021, he founded ZN Solutions, earning recognition for innovation and winning the Best Innovative Training Company award at the Victorious Gala Business Awards in 2022.

A defining moment in his journey came in 2019, when he became a Certified Leadership Trainer, Speaker, and Coach by the John Maxwell Team, personally mentored by John C. Maxwell, the world's #1 leadership expert. This certification deepened his leadership approach, blending globally acclaimed principles with his business expertise. Later, he partnered with Anastasios Spanidis, president of the GPA Group, to co-found Growth Point, a leading consultancy in leadership development and business growth. Growth Point has served major clients such as Navarino S.A., Foodrinco S.A., Neurosoft S.A., Viopol S.A., Office Line S.A., Manifest S.A., Dimokritos S.A., etc.

Nektarios is also the creator of EVOmetric™, an innovative system that quantifies leadership effectiveness using clear KPIs, providing actionable insights for continuous growth.

Highlights of his career include:

- Leading 93% of his clients to achieve an average 10.52% annual revenue growth over six consecutive years, double the market average.
- Helping 95% of IST College students successfully complete the Personal Growth & Sustainability program.
- Serving as speaker at prominent events such as the Delphi Forum and Fortune Greece.

Nektarios is known for his structured, results-driven approach to leadership, consistently recognized for empowering teams and driving business success.



THESSALONIKI: 50A Stadiou , 55534 Pylaia,
T: +30 2310 247743, +30 2310 247746, E: info@globalevents.gr

Athens: 2 Valestra & 168 Av. A. Syggrou , 17671 Kallithea,
T: +30 210 3250260, E: athens@globalevents.gr

www.globalevents.gr

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Membership Communication
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